NATIONAL EDUCATION FRAMEWORK

Crescent Purchasing Consortium

For Multifunctional Devices and Associated Print Services and Supplies

REF: CPC/DU/MFD/02A

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United Carlton has 30+ years' experience in the sale and support of managed print, document security and follow-me print solutions for academies, primary, secondary and higher education.

School printing operations have a significant number of running costs; energy, hardware servicing, consumables, resource usage, wastage – and when something's used daily by large numbers of students and faculty, the cost is easy to lose track of.

Our solutions include one-click reports which show you at a glance which users, departments and devices are the highest costing. This visibility into costs, and our print management software solutions, allows administrators to implement rules-based printing policies to take back control of print spending.

Rules-based print policies can enforce certain parameters on specific users or job types, to automatically default to mono and / or duplexed print, saving resources and printing at a lower cost - in both monetary and environmental terms.

One of the key features of our service is the inclusion of "follow me" printing functionality. Not only does this give the ability to send a print job to any printer on the same network, allowing the user to collect from the most

conveniently-located machine, it has significant benefits for control of wastage, and for the environment. No print jobs are released until authenticated by the user, using existing network and access methods such as username / password, student ID cards or biometric readers. This ensures that accidental, duplicate or no-longer-required print jobs are never released, saving print consumables, paper and energy.

Our print solutions also allow schools to upgrade or retain any existing cost reclamation method already in place. The software is fully compatible with printer credits systems, including integration with online payment gateways and physical cash deposit systems to allow students to add funds.

- ✓ **30+ years' experience**
- ✓ **Proactive, dedicated account management**
- ✓ **99% device uptime record**

- ✓ **Sub 4-hour average service callout response**
- ✓ **95% first-time fix rate**
- ✓ **Free print audit to show you your true costs**

As a trusted partner of councils, LEAs and educational institutions from primary to further levels, **United Carlton** have assisted a number of schools to identify, manage and lower their print costs.

Case Study: Whickham College

Whickham College approached United Carlton to provide a more cost-effective printing solution to service the requirements of their 1600 pupils.

Due to the College's previous contract, all printers were identical and primarily consisted of desktop devices. A separate fleet of photocopiers had been installed to solely manage the reproduction of documents.

United Carlton's solution was to install a full fleet of space-saving and more efficient multifunction printers, along with Pcounter print management software, which granted improved cost visibility, as well as enabling pull printing for cost control, document security and reduced waste.

> *The service delivered by United Carlton has been flawless. I really cannot fault them. The equipment they installed has been fantastic."*

Case Study: Thirsk School & 6th Form

Thirsk School and 6th Form approached United Carlton to provide an upgrade to their existing print and copy device fleet, in order to achieve lower running costs and greater efficiency.

United Carlton supplied a suite of the latest energy-efficient MFPs, integrated with PaperCut print management software to limit print waste and enable cost reclamation through print credits.

The new solution is expected to deliver an annual saving of around 30% on their previous running costs.